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Moody on The Market

Pat Moody

Who will pay $7.5 million for the Orchards Mall?

Recently, the owners of the defunct Orchards Mall listed it for sale, with an asking price of $7.5 Million dollars. Not surprisingly, there has been no immediate announcement of anything planned for the decaying property, now largely vacant for almost 15 years. The new asking price is roughly double the $3M number that had been estimated several years ago as a starting point to talk about the future of the mall.

For perspective, MoodyOnTheMarket.com sat down with the man most successful at redeveloping retail properties In Benton Township over the past 20 years. Jim Paul led efforts that resulted in redevelopment of Fairplain Plaza and several nearby retail strips. Those buildings, some essentially abandoned, now house Kohls, Hobby Lobby, Dunham's Sports, Ollies, HomeGoods, TJ Maxx, Michaels, PetSmart, and several other stores.

Paul also spearheaded the resurrection of the long-vacant Jewel/Osco store on Napier Avenue that now is home to Slumberland Furniture. He is currently working on re-purposing the former Texas Corral/Red Lobster restaurant on Pipestone Road on the edge of the Orchards Mall footprint. From our observation, no one knows more about what is possible in Benton Township commercial real estate than Paul.

So… what does Jim Paul think about $7.5 Million as a starting point at the Orchards Mall?

"You can ask anything you want," Paul told us, "But if I was actively trying to redevelop that site, I could see someone paying up to $2 Million for it. Not much more." Paul says the mall math isn't that complicated. Anyone buying the 63-acre site would have to spend at least another $3 Million, probably more, in demolition and site preparation costs before anything else can be built there. Add to that at least $500,000 in back taxes owed to Berrien County. Those must be cleared before anything can happen.

So, before spending a dime on their new vision at 1800 Pipestone Road, the next owner would have well over $5 Million invested in

Continued on page 13

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Sarah ***Spoonholtz***

Membership Director,
SMR Chamber

Upcoming Events!

Looking ahead past the Memorial Day holiday, where I hope we all pause and gather to remember those who made the ultimate sacrifice while serving in our Armed Forces. Doubling as the unofficial kick-off to Summer, we're back in the swing of things with 7 ribbon cuttings before the end of June.

Kicking us off is the grand opening of **Johnny's Mediterranean** on **Wednesday, May 27th** from 4:00 p.m. to 6:00 p.m. at 2019 Niles Rd, St. Joseph, MI 49085, with speaking engagements taking place at 5:00 p.m. The event will feature free food, a bounce house, and a DJ, along with other family-friendly

Continued on page 2

Inserts & Promotions

- Dollar General
- Martin's Super Markets
- Slumberland Furniture

Inserts may vary by zip code

Spoonholtz *Continued from cover*

activities. Be sure to grab your friends, family, and little ones to join us for a fun and memorable celebration!

Johnny's Mediterranean is a locally owned restaurant dedicated to bringing fresh, authentic Mediterranean flavors to the community in a warm and welcoming setting. Known for its commitment to quality, Johnny's offers a diverse menu featuring classic dishes such as shawarma, falafel, hummus, fresh-baked pita, vibrant salads, and house-made sauces—all prepared with carefully selected ingredients and traditional recipes.

More than just a place to eat, Johnny's Mediterranean provides a family-oriented atmosphere where guests can enjoy flavorful, wholesome meals and genuine hospitality. In addition to dine-in service, the restaurant offers convenient takeout options and a curated selection of specialty Mediterranean grocery items, allowing customers to bring the taste of the Mediterranean home.

Next up, we're heading to Buchanan for the grand opening of **Mint Cannabis**. The grand opening festivities will begin at 9:00 a.m. on Saturday, May 30, with a ribbon-cutting ceremony from 12:00 to 1:00 p.m. at 221 E. Front St., Buchanan, MI 49107. *Remarks will begin promptly at 12:00 p.m.*

This celebration is more than a ribbon cutting—it's a community event! Mint Cannabis is proud to partner with **Redbud Ministries** to host a donation drive. Guests are encouraged to bring non-perishable food or hygiene items to support local families. Those who bring ***at least three*** hygiene items or non-perishable food items will receive a free gift.

Requested donation items include shampoo and conditioner, dish soap, laundry soap or pods, toothpaste, peanut butter and jelly, canned meats, pasta and spaghetti sauce, cereal, juice, cream soups, and ramen noodles.

Finally for this week, the Ribbon Cutting Celebration at **St. Joe River Lodge** on **Thursday, June 4th**, from 4:00–6:00 p.m., located at 2801 Niles Buchanan Road, Buchanan, MI 49107, as we welcome this stunning destination to the community. Guests are invited to enjoy an open house-style evening exploring the property, networking, and celebrating this exciting milestone. Speaking engagements will begin at 5:15 pm.

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Book your experience: stjoeriverlodge.com

To learn more about your Regional Chamber, as well as other member and partner organizations by visiting our website smrchamber.com. You can also see the full list of upcoming member and Chamber events, including ones with our affiliates the Buchanan Area Chamber of Commerce, Greater Bridgman Area Chamber & Growth Alliance; and the Greater Niles Chamber.

Want to connect directly - feel free to email or call: sspoonholtz@smrchamber.com or 269-932-4040. See you around Southwest Michigan!

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Photo of the Week

The Bar Was Set High

As he clears 7' in the high jump at regionals, mom celebrates and records the moment.

Photo by Jeff Doroh

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com**
Photos must be horizontal orientation to be considered for Photo of the Week.

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Melissa **Kantor,** *PA-C*

Why Am I So Tired All the Time? It Might Not Be Aging.

Do you feel exhausted even after a full night's sleep? Have you noticed changes in your energy, mood, motivation, or weight that don't seem to improve no matter what you try?

A lot of people assume these changes are simply part of getting older, but that's not always the case. Hormonal changes can begin affecting the body years before most people realize it, and the symptoms often happen so gradually that people just learn to live with them.

Hormones affect nearly every system in the body, including energy levels, metabolism, sleep, mood, mental clarity, and even stress response. When hormone levels begin to shift, people may experience fatigue, brain fog, trouble sleeping, weight gain, irritability, low motivation, reduced libido, or just an overall feeling of being "off."

These symptoms can affect both women and men and often become more noticeable in the late 30s, 40s, and beyond.

While aging naturally changes hormone production, that doesn't mean you have to accept feeling unlike yourself.

Bioidentical Hormone Replacement Therapy, also known as BHRT, is designed to help restore hormonal balance using hormones that are structurally similar to the ones naturally produced by the body. Treatment is personalized based on symptoms, health history, and lab results.

For many patients, hormone balancing may help improve energy, sleep, focus, mood, motivation, and overall well-being. Many patients also report feeling more like themselves again after treatment.

The first step is a consultation and hormone assessment. During the visit, we review health history, symptoms, and goals before ordering blood work to better understand what may be contributing to the symptoms you're experiencing. Once lab results are reviewed, a personalized treatment plan is created based on each patient's individual needs.

We also believe patients should know exactly what to expect financially. The initial consultation and lab review is $395, with blood work typically ranging from $150–$500 depending on insurance coverage. Established patient follow-up visits, which are usually scheduled every 3–6 months, are $195. Treatment costs can vary depending on each patient's individualized plan and needs. Additional Thorne Health supplements are also available for patients who wish to have extra support.

If you've been struggling with fatigue, brain fog, low motivation, poor sleep, or other unexplained symptoms, hormones may be part of the picture.

You don't have to settle for feeling "off" all the time. Learning more about your hormones could be the first step toward feeling like yourself again.

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Melissa Kantor PA-C is a Board Certified physician assistant who has been in practice since 1998. For a complimentary consultation, call or text us at (269) 250-5638 or visit our website at saintjoseph.theaestheticsloungeandspa.com
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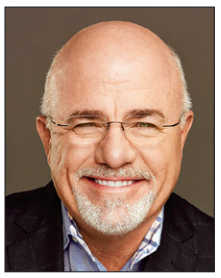

Dave ***Ramsey***

Financial Expert
The Ramsey Show

Dave Says

Accurate Business Budgeting Takes Time and Practice

Dave,

I have a 150-acre farm, and I recently began running my operation debt-free. The problem is that I have $250,000 in debt from bad financial decisions in the past. Plus, the varying expenses in my business make it difficult to operate on monthly budgets. Do you have any suggestions for budgeting in volatile industries like mine?

Tyler

Tyler,

Obviously, you want to set up a separate budget and run a profit and loss statement. You'll want to estimate the income, as best you can, for the year, and you'd need to estimate your expenses item by item and category by category for the year. Then, you'll want to break that down by month. This is called laying out a business pro forma. In other words, a business budget.

Next, you've got two goals to work toward with your profits. By profits, I mean after you've paid household expenses. That includes a living wage, enough to operate, keeping food on the table, the lights on and that sort of thing. After basic living expenses are out of the way, your net profit in the business should be divided between retained earnings—which is savings—and debt reduction. The idea here is that you're going to put the lion's share toward paying off debt. Still, you need to have something set aside for a rainy day. In your case, that could be taken literally.

Keep in mind that in business, retained earnings are used for more than just emergencies. They're also for buying equipment, more land and anything else that will grow your operation. But you always want a pad in there for that and other reasons. What if you have a strange year, and your budget estimates were way off? It could be unexpected expenditures or the fact that you simply had a bad year. In business, that's called an emergency, and you'd take that out of retained earnings.

Doing a budget, whether it's in personal finance or a business, is something that gets easier and more accurate with time. You won't get everything right the first couple of tries, but over time your estimates and budgeting skills will become more accurate because they'll be based on experience.

— Dave

** Leadership and small-business expert Dave Ramsey is the CEO of Ramsey Solutions. He has authored nine national best-selling books, including "EntreLeadership," and he hosts "The Ramsey Show" and "The EntreLeadership Podcast." He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN and Fox Business.*

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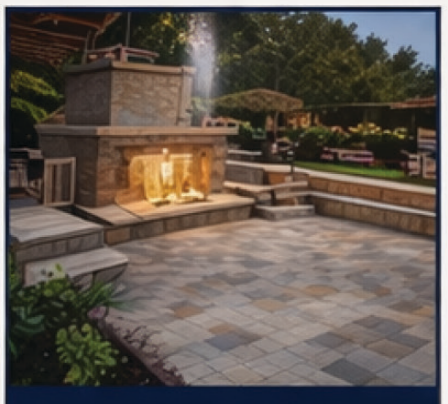
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Understanding Air Conditioner Efficiency Ratings

As energy costs climb and environmental awareness increases, consumers are paying closer attention to the efficiency of their air conditioning systems. Central metrics in this evaluation are the Seasonal Energy Efficiency Ratio, known as SEER, and the different compressor technologies: single-stage, multi-stage, and variable-speed. Together, these determine how well a unit cools spaces while managing electricity use and operational expenses.

The SEER rating quantifies an air conditioner's efficiency over a typical cooling season. It results from dividing total cooling output in British thermal units by the energy input in watt-hours. Units with higher SEER numbers perform more efficiently, converting more energy into cooling rather than waste heat. While entry-level models might achieve SEER levels around 13, premium options surpass 20, promising significant reductions in power consumption. This seasonal perspective offers a practical gauge, accounting for fluctuations in outdoor temperatures throughout warmer months.

Single-stage air conditioners utilize the simplest compressor design. The unit operates at full capacity whenever cooling is required and turns completely off otherwise. Such frequent cycling often produces uneven indoor temperatures and allows humidity to build up between runs. With SEER ratings commonly in the 13 to 15 range, these systems provide basic functionality at a lower purchase price. Their mechanical simplicity can translate to fewer service issues, making them a practical selection for smaller homes or those with limited budgets.

Advancing to multi-stage compressors introduces greater versatility, with two-stage models being the most prevalent. These systems run at a lower speed during milder weather and engage full power only during peak heat. The result is smoother temperature maintenance, effective humidity removal, and decreased energy expenditure from avoiding constant high-speed operation. Many multi-stage units attain SEER ratings of 16 to 18. Although they cost more upfront, the efficiency gains and improved comfort levels often lead to payback through lower monthly bills.

Variable-speed technology stands out for its precision. Compressors in these units vary their speed continuously to align exactly with current cooling needs. Instead of discrete stages, they modulate output seamlessly, delivering outstanding temperature stability, quiet performance, and superior humidity control. SEER ratings for variable-speed air conditioners frequently reach 18 to 26 or higher. This advanced capability minimizes energy waste, positioning them as top performers for energy conservation. The higher initial investment is offset by long-term savings and enhanced reliability in demanding conditions.

Consumers should consider how SEER interacts with compressor type when shopping. Pairing high SEER with variable-speed features yields maximum benefits, but total ownership costs matter. Home size, insulation effectiveness, and usage patterns all play roles in determining the best fit. Expert installation is vital to realize the full potential of any system's rated efficiency.

Ongoing maintenance supports performance across categories. Replacing air filters regularly, ensuring clean coils, and arranging professional inspections help sustain optimal operation. Innovative smart controls now available can further refine efficiency by adapting to household routines automatically.

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You're invited!

Graduation season is upon us. Parties and events follow the ceremonies, but you typically need an invite to get into the party. Weddings are the same way – without that invitation, you can't attend.

Consider this your invitation. Maybe you've already received it and have the party on the calendar. Maybe you've stuck it on the fridge but haven't given it much thought. Maybe you received the invitation but thought it was some mistake.

God wants you. There is no one He doesn't want. He wants you to be part of His family. He wants you to be in heaven with Him.

"Everyone who calls on the name of the Lord will be saved." *(Acts 2:21; Joel 2:32)*

Even though I don't know you (I don't know who is reading this), I do know that God wants you because He has clearly said it. He wants everyone to be saved.

There is no qualifier on the word "everyone." God doesn't say, "everyone who is faithful enough," or "everyone who is good enough," or "everyone who is deserving." God wants everyone. God wants you.

Everyone who calls on God's name is His. This is not an act of merit but an act of need, like the cry of someone drowning and in need of rescue.

This includes the person with a shameful past or present. This includes the person who can't get his anger under control. This includes the person whose arrogance doesn't allow her to think she needs any help at all. This includes the person who doesn't think God really loves him. This includes the person who struggles to pray. This includes you.

ALL who call on the name of the Lord will be saved. There's no question about it. Just as the sun will rise tomorrow morning, every single person who calls on the Lord's name will be saved. The Lord loves to save.

This is your invitation. Perhaps it is the reminder you needed, since you already know you've been invited. Perhaps this is the first time you've heard the invitation. You are not excluded, but included. The Lord has saved you.

Who else can you pass the invitation on to?

Prayer: *Lord, help me grow more certain every day of Your love and acceptance of me. In this sea of people, You want me. Thank You. Amen.*

Submitted by Pastor Josh Bishop
Grace Evangelical Lutheran Church, St. Joseph

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2022 FORD MAVERICK XLT SUPERCREW HYBRID

NOW $27,552

2.5 Hybrid Engine, Automatic CV Transmission, Aluminum Wheels, Only 28,000 Miles! Security Cover, Spray-In Bedliner, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, 2ND Row Bench Seat with Under-Seat Storage, Pre-Collision Assist, Back-Up Camera, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Area 51, F26117A

2023 FORD EDGE TITANIUM AWD

NOW $31,974

Star White, 2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Panoramic Vista Roof, Wireless Charging Pad, B&O Sound System, Adaptive Cruise Control with Lane Centering, Evasive Steering Assist, Blind Spot and Cross Traffic Alert, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Star White, U26045

2023 FORD EDGE SEL AWD

NOW $26,880

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Stone Blue Metallic, U26040

2019 JEEP GRAND CHEROKEE LIMITED 4X4

NOW $20,903

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 83K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Billet Silver Metallic, U26022A

2021 JEEP GLADIATOR SPORT 4X4

NOW $32,599

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 16,000 Miles! Remote Start, Black 3-Piece Hardtop, Heated Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Snazzberry Pearlcoat, F26061A

2022 FORD F-250 LARIAT CREW CAB 4X4 WITH WESTERN V-PLOW

NOW $64,959

6.7 V8 Power Stroke DIESEL Engine, 10 Speed Automatic, Chrome PVD Aluminum Wheels, 68K Miles, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Roof Clearance Lamps, Upfitter Switches, Blind Spot and Cross Traffic Alert, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Very Nice! F26131A

2024 FORD TRANSIT 250 LR CARGO VAN

NOW $34,922

3. V6 Engine, 10 Speed Automatic, Steel Wheels, 20K Miles, Preferred Equipment Package, Fixed Rear and Side Door Glass, Lane Keeping System, Lane Departure Warning, Pre-Collision Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U26044

2023 FORD BRONCO SPORT BIG BEND 4X4

NOW $25,942

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry, Ford Certified! Shadow Black, U26043

2023 FORD EDGE SEL AWD

NOW $27,860

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, 2ND Row PowerFold Seats, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Sensors, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Agate Black Metallic, U26042

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MANAGER'S SPECIALS

WAS $34,962

2023 FORD EXPLORER XLT 4WD

NOW $33,791

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 19K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U25113

WAS $32,995

2024 MAZDA CX-30 2.5 T PR AWD

NOW $31,995

2.5 Turbo Engine, 6 Speed Automatic, Alloy Wheels, Only 10,000 Miles! Power Driver's Seat, Leather Heated Front Seats, Power Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Rear Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Smart Brake Support with Pedestrian Detection, Traffic Sign Recognition, Power Liftgate, Remote Keyless Entry System, Mazda Powertrain Warranty Certified! Snowflake White Pearl, S26001

WAS $30,486

2021 JEEP WRANGLER UNLIMITED ALTITUDE 4X4

NOW $29,349

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Running Boards, Heated Front Seats, Heated Steering Wheel, Black 3-Piece Hardtop, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Snazzberry Pearlcoat, U26001

WAS $37,556

2008 FORD MUSTANG SHELBY GT500 CONVERTIBLE

NOW $36,500

5.4 V8 Engine, 6 Speed Manual Transmission, Aluminum Wheels, Less Than 27,000 Miles! Power Convertible, Power Driver's Seat, Sport Bucket Leather Seats with Embossed Cobra Logo, Unique Aluminum Hood with Air Extractors, Stainless Steel X-Pipe Exhaust, Remote Keyless Entry System, Black Clearcoat, Very Nice! C24120B

WAS $36,398

2022 FORD EXPLORER LIMITED 4WD

NOW $34,855

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 23,000 Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Twin Panel Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist with Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Class IV Trailer Tow Package, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White Metallic, U26002

WAS $29,916

2022 JEEP GRAND CHEROKEE ALTITUDE 4X4

NOW $28,784

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, U26023

WAS $21,843

2022 CHRYSLER PACIFICA LIMITED

NOW $20,699

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 120K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, 2ND Row Heated Captain's Chairs, 3RD Row PowerFold Seats, Wireless Charging Pad, Harman Kardon 19 Speaker Sound System, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist with Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, U26011A

WAS $24,853

2022 FORD EDGE TITANIUM AWD

NOW $24,306

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Burgundy Velvet Metallic, C25140B

WAS $29,968

2021 FORD EXPEDITION MAX XLT 4X4

NOW $29,295

3.5 Ecoboost V6 Engine, 10 Speed Automatic, Aluminum Wheels, 104K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Captain's Chairs, 3RD Row Seating, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Agate Black Metallic, C26059A

WAS $26,995

2023 COMPASS LI

NOW $2

2.0 Engine, 8 Speed Automa 17,000 Miles! Remote Start, F ette Heated Front Seats, Heat Cruise Control, Touchscreen Cross-Traffic Alert, Lane Kee Warning, Front Collision Mit Remote Keyless Entry System Pearlcoat,

2024 MAZDA CX-50 2.5 S PREMIUM AWD

NOW $28,500

2.5 Engine, 6 Speed Automatic, Alloy Wheels, 31K Miles, Navigation, Power Driver's Seat, Leatherette Heated Front Seats, Panoramic Sunroof, Blind Spot Monitoring, Rear Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Powertrain Warranty! Ingot Blue Metallic, M26005A

2022 FORD ESCAPE SE AWD

NOW $25,995

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 18,000 Miles! Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Rapid Red Metallic, U26041

2021 FORD F-150 PLATINUM SUPERCREW 4X4

NOW $45,386

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 68K Miles, Security Cover, Power Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2ND Row Heated Seats, Twin Panel Moonroof, B&O 18 Speaker Sound System, Wireless Charging Pad, Blind Spot Information System, Cross Traffic Alert, Evasive Steering Assist, Lane Keeping System, Active Park Assist, Reverse Sensing System, 360 Degree Camera, Power Tailgate, Remote Keyless Entry System, Ford Certified! Antimatter Blue Metallic, F26105A

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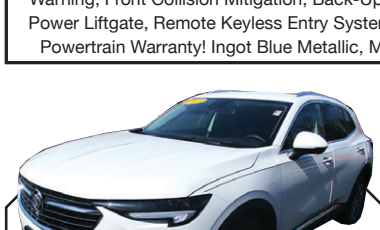

2023 BUICK ENVISION PREFERRED AWD

NOW $27,487

2.0 Engine, 9 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Premium Sound System, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, U26033

2025 MERCEDES GLC 350EQ 4MATIC HATCHBACK SUV

NOW $52,995

2.0 Engine, 9 Speed Automatic, Plug-In HYBRID, Aluminum Wheels, Only 7,000 Miles! Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Automatic Parking, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Graphite Grey Metallic, M26055A

2022 RAM 1500 BIG HORN CREW CAB 4X4

NOW $36,838

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 29,000 Miles! Remote Start, Navigation, Sport Appearance Package, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Power Sliding Rear Window, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red Pearlcoat, U26029

2022 FORD RANGER LARIAT SUPERCREW 4X4

NOW $35,944

2.3 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 26,000 Miles! Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Leather Front Seats, Adaptive Cruise Control, Blind Spot Information System, Cross Traffic Alert, Lane Keeping System, Forward Sensing System, Pre-Collision Assist, Reverse Sensing and Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U26030

2023 CHEVY SILVERADO K1500 LT CREW CAB 4X4

NOW $39,995

5.3 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 35K Miles! Bedliner, Remote Start, Heated Front Seats, Heated Steering Wheel, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Glacier Blue Metallic, Balance of Factory Warranty, Very Nice! U26026

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MANAGER'S SPECIALS

WAS $37,887

2022 FORD F-150 XLT SPORT SUPERCREW 4X4

NOW $36,697

2.7 V6 Ecoboost Engine, 10 Speed Automatic, 18 Inch Gloss Black Wheels, 46K Miles, Bedliner, Running Boards, Remote Start, Power Heated Front Seats, Power Adjust Pedals, Blind Spot Information System with Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U26000

WAS $27,710

2021 RAM 1500 BIG HORN SPORT CREW CAB 4X4

NOW $25,607

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 108K Miles, Chrome Step Bars, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C25103A

WAS $43,451

2016 RAM 2500 LARAMIE CREW CAB 4X4 DIESEL

NOW $41,320

6.7 I6 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Only 69,000 Miles! Pickup Bed Cap with Storage Bins, Bedliner, Cargo Slide, Running Boards, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Power Sunroof, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, F26037A

WAS $40,995

2025 MAZDA CX-70 PREMIUM PLUS PHEV AWD

NOW $38,976

2.5 Gas/Electric Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 10,000 Miles! Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Twin Panel Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Jet Black Mica, C26039A

WAS $39,076

2023 FORD BRONCO 2 DOOR 4X4

NOW $35,862

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Silver Painted Steel Wheels, 37K Miles, SYNC4, Molded In-Color Hardtop, Stability Control, Front Collision Mitigation, Back-Up Camera, Door/Top Removal Tool Kit, Front Row Top Panel Storage Bag, Remote Keyless Entry System, Balance of Factory Warranty! Cactus Gray, F25324A

JEEP IMITED 4X4

26,379

tic, Aluminum Wheels, Only Power Driver's Seat, Leather- ed Steering Wheel, Adaptive Display, Blind Spot Monitor, ping Assist, Lane Departure igation, Back-Up Camera, n, Jeep Certified! Hydro Blue C26019A

WAS $38,887

2023 FORD F-150 XL SUPERCREW 4X4

NOW $38,139

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 33K Miles, STX Appearance Package, Platform Running Boards, Heated Front Seats, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Carbonized Gray Metallic, U26021

WAS $41,995

2023 FORD F-150 SUPERCREW 4X4

NOW $41,578

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Brake Assist, 360 Degree Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Antimatter Blue Metallic, U26017

WAS $29,500

2024 FORD EDGE SEL AWD

NOW $28,443

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonized Gray, U26015

WAS $35,982

2022 FORD EXPLORER LIMITED 4WD

NOW $34,516

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 22,000 Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Class IV Trailer Tow Package, Power Liftgate, Ford Certified! Forged Green Metallic, U26007

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2023 FORD F-150 XLT SPORT SUPERCREW 4X4

NOW $51,998

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Six Spoke Alloy Wheels, Only 24,000 Miles! Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Twin Panel Moonroof, Power Slide Rear Window, Blind Spot Information System, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Avalanche, U26036A

2022 FORD ESCAPE SE AWD

NOW $23,685

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Agate Black Metallic, U26038

2011 FORD EDGE SPORT AWD

NOW $8,700

3.7 V6 Engine, 6 Speed Automatic, Aluminum Wheels, Only 144,000 Miles! Navigation, Power Heated Front Seats, Panoramic Vista Roof, CD-Player, PowerFold 2ND Row Seats, Blind Spot Monitoring System, Back-Up Camera, Remote Keyless Entry System, Tuxedo Black Metallic, F25271A

2023 JEEP WRANGLER SPORT 4X4

NOW $30,995

2.0 Turbo Engine, 8 Speed Automatic, Aluminum Wheels, Only 24,000 Miles! Black 3-Piece Hardtop, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Sarge Green Clearcoat, U26034

2024 FORD EDGE SEL AWD

NOW $29,875

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 18,000 Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U26014

2022 FORD EXPLORER XLT 4WD

NOW $28,995

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Less Than 33,000 Miles! Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Tri-Zone Temp Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Atlas Blue Metallic, M25141B

2022 JEEP WRANGLER UNLIMITED WILLYS 4X4

NOW $32,597

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 45K Miles, Remote Start, Navigation, 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Granite Crystal Metallic, U26035

2023 FORD F-150 LIMITED SUPERCREW 4X4

NOW $52,707

3.5 V6 PowerBoost Full-Hybrid Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Power Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, 2ND Row Heated Seats, B+O 18 Speaker Sound System, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Information System, Cross Traffic Alert, Rear Parking Aid, 360 Degree Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F26106A

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2026 CHRYSLER PACIFICA SELECT

Red Hot Pearl, 100TH Anniversary Package, 20 Inch Wheels, 360 Surround View Camera, Parksense Front and Rear Park Assist, Power Liftgate, Power Sliding Doors, Heated Front Seats, Heated Steering Wheel, 10 Inch Touchscreen, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Departure Warning, and Much More! C26018

MSRP.....$47,560
SIEMANS DISCOUNT.....- 2,165
NATIONAL RETAIL BONUS CASH...- 3,500
SALE PRICE FOR EVERYONE $41,895
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $41,395

*MUST QUALIFY

2026 JEEP WRANGLER SPORT S 4X4

Hydro Blue Pearl, Leather Seats, All Terrain Tires, Heated Front Seats, Adaptive Cruise Control, Remote Start, Heated Steering Wheel, 12 Inch Touchscreen, Black Sunrider Soft Top, and Much More! C26044

MSRP.....$46,235
SIEMANS DISCOUNT.....- 1,740
NATIONAL RETAIL BONUS CASH...- 1,000
SALE PRICE FOR EVERYONE $43,495
NATIONAL STELLANTIS LOYALTY BONUS CASH* - 1,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $41,995

*MUST QUALIFY

2026 RAM PROMASTER 2500 CARGO VAN HIGH ROOF DEMO

Bright White, Full Size Spare Tire, Storage Group, Adaptive Cruise Control, Heated Power-Folding Mirrors, Front Fog Lamps, Rear Bumper Step Extension, and Much More! C26013

MSRP.....$55,410
SIEMANS DISCOUNT.....- 5,415
NATIONAL BONUS CASH.....- 4,000
SALE PRICE FOR EVERYONE $45,995
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $45,495

*MUST QUALIFY

2026 JEEP GLADIATOR 4X4 SAHARA

Anvil, Leather Seats, Rear Sliding Window, Body Color 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, 12 Inch Touchscreen, Remote Start, Trailer Tow and Auxiliary Switch Group, and Much More! C26079

MSRP.....$51,870
SIEMANS DISCOUNT.....- 1,375
NATIONAL BONUS CASH.....- 2,000
SALE PRICE FOR EVERYONE $48,495
NATIONAL STELLANTIS LOYALTY BONUS CASH* - 1,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $46,995

*MUST QUALIFY

2026 DODGE DURANGO GT PLUS ALL WHEEL DRIVE

White Knuckle, Blacktop Package, 20 Inch Black Aluminum Wheels, Performance Hood, Wireless Charging Pad, Adaptive Cruise Control, Heated Front and Second Row Seats, Lane Departure Warning, Alpine Speakers, Power Sunroof, Leather Trimmed Seats, Heated Steering Wheel, Blind Spot Monitoring, and Much More! C26061

MSRP.....$50,185
SIEMANS DISCOUNT.....- 1,190
NATIONAL ENGINE RETAIL BONUS CASH - 1,000
SIEMANS DISCOUNT.....$47,995
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $47,495

*MUST QUALIFY

2026 RAM 1500 CREW CAB 4X4 BIG HORN

Granite Crystal, Night Edition, 5.7 HEMI V8, 33 Gallon Tank, G/T Exhaust, Anti-Spin Rear Axle, Navigation with 12 Inch Touchscreen, Rear Power Sliding Window, Power Adjustable Pedals, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Active Lane Management, and Much More! C26025

MSRP.....$62,455
SIEMANS DISCOUNT.....- 2,960
GREAT LAKES BC SELECT INVENTORY BONUS CASH**- 1,500
NATIONAL RETAIL CONSUMER CASH - 3,500
SALE PRICE FOR EVERYONE $54,495
NATIONAL SFS LEASE LOYALTY BONUS CASH* - 2,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $51,995

*MUST QUALIFY
*MUST FINANCE THROUGH STELLANTIS FINANCIAL SERVICES
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2026 DODGE CHARGER SCAT PACK ALL WHEEL DRIVE 2-DOOR

Redeye, Blacktop Package, Full Glass Roof, 20 Inch Aluminum Wheels, Wireless Charging Pad, Navigation with 12 Inch Touchscreen, Highback Performance Seat Package, Ventilated Front Seats, Surround View Camera, Heads Up Display, Heated Seats, Heated Steering Wheel, 3.0 Twin Turbo Six-pack HO Engine, Brembo Brakes, Alpine Speakers, and Much More! C26050

MSRP.....$66,520
SIEMANS DISCOUNT.....- 3,025
SALE PRICE FOR EVERYONE $63,495
NATIONAL BURNING GAS CONQUEST OR LOYALTY BONUS CASH* - 1,500
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $61,495

*MUST QUALIFY
*MUST OWN OR LEASE A QUALIFYING VEHICLE

2026 RAM 2500 CREW CAB BIG HORN 4X4

Molten Red Pearl, Cold Weather Group, 5th Wheel/Gooseneck Towing Prep Group, Night Edition, 20 Inch Black Painted Aluminum Wheels, Navigation, 12 Inch Touchscreen, Power Telescoping Mirrors, Heated Front Seats, Anti-Spin Rear Axle, Rear Power Sliding Window, Heated Steering Wheel, Remote Start, Power Seat, 9 Alpine Speakers, Surround View Camera System, 6.7 Cummins High Output Turbo DIESEL Engine, Painted Flat Wheel to Wheel Side Steps, and Much More! C26034

MSRP.....$81,145
SIEMANS DISCOUNT.....- 5,400
GREAT LAKES SELECT INVENTORY BONUS CASH** - 1,250
NATIONAL BONUS CASH.....- 1,000
SALE PRICE FOR EVERYONE $73,495
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

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Don ***Stuart***

Humorist

It's a GIRL! (What Do I Call Her?)

(On the auspicious occasion of a nice round-number anniversary, I hereby reprise a column from a nice round-number of years ago. 2016 to be exact.)

People often react with some surprise when they learn my five kids are all boys. I tell them "Well, I'm a specialist."

But nature works in mysterious ways, and I have a big announcement to make (cue dramatically rolling tympani): I am now the proud father of a GIRL!

If you want to get technical about it, she's my daughter-in-LAW. But still, it's a goil!

No. 2 son tied the knot with this fine young woman last weekend, at a vineyard near Ann Arbor, Michigan, in a delightful little ceremony witnessed by family and close friends.

Had this been my wedding, I might've almost hoped for something goofy to happen so that I could poke fun at it in a couple-three columns. (Actually, something like that DID happen at my nuptials: Some ducks near a pond where we took wedding photos decided to take flight and express their displeasure with our proximity to their watering hole by expelling a bodily excretion. Right on my perfectly coiffed hair. True story. Well, except for the "perfectly coiffed" part.)

But when it's your child's wedding, you find yourself wanting, hoping, willing with every fiber of your being for everything to go absolutely perfectly. And on this day, it did! The dire predictions that had loomed about heavy precipitation – forecast to fall smack in the hours when wedding and reception were scheduled -- were totally wrong. Unless you count the flow of tears from the bride and many of the happy witnesses as precipitation.

No. 2 son and his wife are going on a honeymoon to Hawaii. They're going to spend all their time on the Big Island, and, being scientists, they're pretty geeked out about things like observing the heavens through some of the world's darkest night skies, found on the north Big Island. And seeing the lava flows from the volcano on the south Big Island.

The only thing about their Big Island trip that they weren't excited about, on their wedding day, anyway, was me reminiscing about my honeymoon trip there, and the 15 minutes I spent trying to remember the name of the place we went for a great luau, and never quite being able to remember it, and then having my wife come up and say "Stop wasting their time with that story – that resort went out of business years ago."

Anyway, while they're away honeymooning, I plan to dedicate a lot of time to wrestling with a serious family problem that their union has created: What do I call my new daughter-in-law? She's No. 2's partner, so I could call her No. 2 daughter-in-law. However, she will always be able to rightfully claim that, since she and No. 2 were the first to get married, she should be No. 1 daughter-in-law. Which I guess would have to make No. 1's bride-to-be (they're getting married next spring) No. 2 daughter-in-law?

Pretty confusing, don't you think? And my wife was not very much help, since the best suggestion she could come up with was the inane idea of calling the girls by their actual first names. As if!

TakeFiveT5@yahoo.com

Moody *Continued from cover*

what would then be a big empty lot with great road access and public services, utilities, etc. readily available. At the $7.5 Million price tag, that 'ready-to-break-ground' number would be closer to $11 Million Dollars.

Paul also points out that 'time is money' and the lead developer of a reimagined former Orchards Mall site will need at least a year and likely more to do the planning and 'due diligence' necessary to attract and sign contracts with retailers and other tenants. The transfer of the property to a new developer would be just the beginning of the process. That time element is another factor in the price equation working against the sale at any number approaching the current asking price. There are too many other places for investors to put their money with a much quicker and more likely return on their investment.

Local residents often comment on social media about the Orchards Mall, and they did again recently when the $7.5 million story came out. They yearned for a local Costco, Sam's Club, Menards or Target store as opposed to the one to which they regularly travel to shop.

Paul said that while it's possible one of those stores might decide to locate here, it's unlikely, because the local market is already covered in the radius of South Bend, Kalamazoo and Michigan City big box territory. Every day, Berrien County consumers make a trip to shop at those stores, so the giant retailers are unlikely to build a store here. They simply don't have to.

On the other hand, Paul points out that specialty stores would be great prospects for any type of Orchards Mall redevelopment. He

Continued on page 14

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Moody *Continued from page 13*

points to HomeGoods, Hobby Lobby, and Tractor Supply, which all opened new stores in the neighborhood in the past year. Others are out there, but none can, by themselves, make anything happen at the gigantic mall location. A 'lead developer' must do that. But, as explained earlier, no one is standing in line at prices even close to what Durga Property Holdings, the owner since 2018, is asking for the site.

We have heard suggestions that the Mall site should be 'broken up into bite-size pieces', making some of those specialty stores more likely to proceed. Paul said that would be reasonable, however it still requires a 'master developer' to initially acquire the distressed property, clean it up, draw the new lot lines and find the retailers ready to expand here.

An examination of Durga Property Holdings track record makes it clear that they are not in that realm. They buy distressed properties, hold them, and eventually flip them. Unfortunately, each year their number to successfully exit increases as they pay delinquent property taxes at the last moment before County foreclosure processes begin. How the new $7.5 million asking price changes that is entirely unclear, considering all the background provided to us by Fairplain developer Paul.

By Gayle Olson, MOTM Contributor

Whirlpool to sell corporate aircraft, cut roles tied to Benton Harbor Travel Center

Whirlpool Corporation is moving to sell one of its two corporate aircraft and reduce roles associated with its Benton Harbor-based Business Travel Center.

After Moody on the Market started hearing word of a pending aircraft sale, the company

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confirmed that the process has begun to unload one of its two Gulfstream G600 aircraft. It also acknowledged that the reduction in fleet size will result in impacts to staffing tied to its corporate aviation operations.

Through its statement, the company indicated the action is part of broader financial and operational priorities.

"In alignment with the strategic priorities shared during our Q1 earnings update, we are taking decisive steps to strengthen our balance sheet and navigate a challenging industry cycle. We have initiated the sale of one of our two corporate aircraft. We anticipate the sale process to take 120 days. This decision will unfortunately impact certain roles within our corporate travel center once the sale is finalized. We are committed to supporting affected employees throughout this transition."

The Business Travel Center, based in Benton Harbor, has historically supported executive and operational travel needs for the company's global footprint, including manufacturing and supplier site visits across North America and international markets. The company has not disclosed the number of employees affected or whether additional aviation assets will be retained beyond the remaining aircraft.

The move comes at a sensitive time for the Southwest Michigan Regional Airport as local officials prepare for a 10-year millage renewal slated to be on the August ballot. The millage has historically been led by Whirlpool Corporation officials and their funded community partners.

Pat Moody
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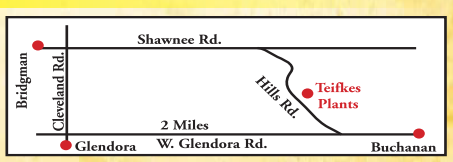

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UP TO $3,000 IN REBATES!

OR 3.99% APR UP TO 60 MO

Plus up to $2,000

Sales Event Cash on select models.*

2026 HYUNDAI TUCSON

UP TO $3,000 IN REBATES!

OR APR AS LOW AS 0% FOR 60 MO*

2026 HYUNDAI SANTA FE GAS OR HYBRID

$2,750 IN REBATES!

APR AS LOW AS 0% FOR 60 MO*

*On select models. See dealer for complete details

America's Best Warranty

10-Year/100,000-Mile Powertrain Limited Warranty

*See dealer for LIMITED WARRANTY details.

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$25 OIL CHANGE CLUB!! SEE DETAILS AT SIGNATUREDEALERGROUP.COM

SUMMER STARTS HERE!

Offers end June 1

For all Toyota offers

toyota.com

TACOMA

AMERICA'S BEST-SELLING MIDSIZE TRUCK[1]

$309/Mo. 36-Month Low Mileage 10,000 Mile/Year Lease

new 2026 TACOMA SR5 DOUBLE CAB 4X4

Gas Model #7540

$309 Per Mo.[2]

36 Mo. Lease | $3999 Due At Signing

Excludes applicable taxes & fees. No security deposit required.

-or-

new 2026 TACOMA

Includes Hybrids!

Excludes Trailhunter & TRD Pro

4.99% for 72 APR Financing Mos.[3]

PLUS $500 TFS APR Cash[4] on SR5 Models

OR $1000 TFS APR Cash[4] on Hybrid Models *Excludes Trailhunter & TRD Pro*

ALL-NEW RAV4

THE WORLD'S BEST SELLING VEHICLE![1]

$299/Mo. 36-Month Low Mileage 10,000 Mile/Year Lease

all-new 2026 RAV4 LE AWD

HEV Model #4435

$299 Per Mo.[5]

36 Mo. Lease | $3999 Due At Signing

Excludes applicable taxes & fees. No security deposit required.

-or-

all-new All-Hybrid 2026 RAV4

4.99% for 60 APR Financing Mos.[7]

HIGHLANDER HYBRID

SEATING FOR UP TO 8

$469/Mo. 36-Month Low Mileage 10,000 Mile/Year Lease

new 2026 HIGHLANDER HYBRID XLE AWD

Model #6965

$469 Per Mo.[8]

36 Mo. Lease | $3999 Due At Signing

Excludes applicable taxes & fees. No security deposit required.

-or-

new 2026 HIGHLANDER HYBRID

4.99% for 60 APR Financing Mos.[7]

MORE ALL-WHEEL DRIVE & ELECTRIFIED CHOICES THAN ANY OTHER BRAND![9]

Expanded Toyota Military Rebate Program[10] For MILITARY PERSONNEL & THEIR FAMILIES

$500 OVER & ABOVE ALL OTHER INCENTIVES!

Ask about the $500 COLLEGE REBATE PROGRAM[11]

OVER & ABOVE ALL OTHER INCENTIVES!

1. Based on manufacturer estimates, CY 2025 sales. **2.** New 2026 Tacoma SR5 Double Cab 4x4 Gas Model 7540. Lease based on net cap cost or $37,160. Lease end purchase option $31,228.* **3.** New 2026 Tacoma (includes hybrid & excludes TrailHunter & TRD Pro). 4.99% APR financing for 72 months with $16.10 per $1,000 borrowed.** **4.** $500 TFS Standard APR Cash on new 2026 Tacoma SR5 Models only & $1,000 TFS Standard APR Cash on new 2026 Tacoma Hybrid Models Only. Excludes Trailhunter & TRD Pro. Subject to approved credit when financed through Toyota Financial Services. APR Cash must be applied to deal. Not all customers will qualify – see dealer for details. **5.** All-New, All-Hybrid 2026 RAV4 LE AWD Model 4435. Lease based on net cap cost of $30,824. Lease end purchase option $25,966.* **6.** Toyota vehicles and components are built using U.S. and globally sourced parts. **7.** All-New, All-Hybrid 2026 RAV4 and new 2026 Highlander Hybrid. 4.99% APR for 60 months with $18.87 per $1,000 borrowed.** **8.** New 2026 Highlander Hybrid XLE AWD Model #6965. Lease based on net cap cost of $43,349. Lease end purchase option $33,950.* **9.** Based on manufacturer's data. Source: Toyota.com. **10.** Qualified current, active-duty U. S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U. S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U. S. military personal (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit toyota.com for complete details. **11.** The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit toyota.com for complete details. * NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify – Tier I *PLUS* customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of $0.15 per mile (10K low mileage leases). A $350 Disposition Fee is due at lease termination. ** Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. **2, 3, 4, 5, 7, 8, 10 & 11:** Must take retail delivery from new 2026 models in dealer stock while supply lasts between 5/5/26 and 6/1/26. Offers may vary by region. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. **Supply limited.** See participating dealer for complete details. **Individual dealer prices and document fees may vary.** VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 6/1/26.

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